

Our Future with Comminibus

Nihon Community Bus × Hong Kong Minibus

= “Comminibus”



“The Future Bus Company”

New CEO: Meiyu SHIRAI

Mukogawa Women’s University



Hong Kong “Minibus”



✓ 2 Distinctive colors

✓ 24/7 Service



Spirit of **Convenience**

27% of the population

Every Day





Short distance travel
Unfixed routes/fares



Long distance travel
Fixed routes/fares

Thank you!



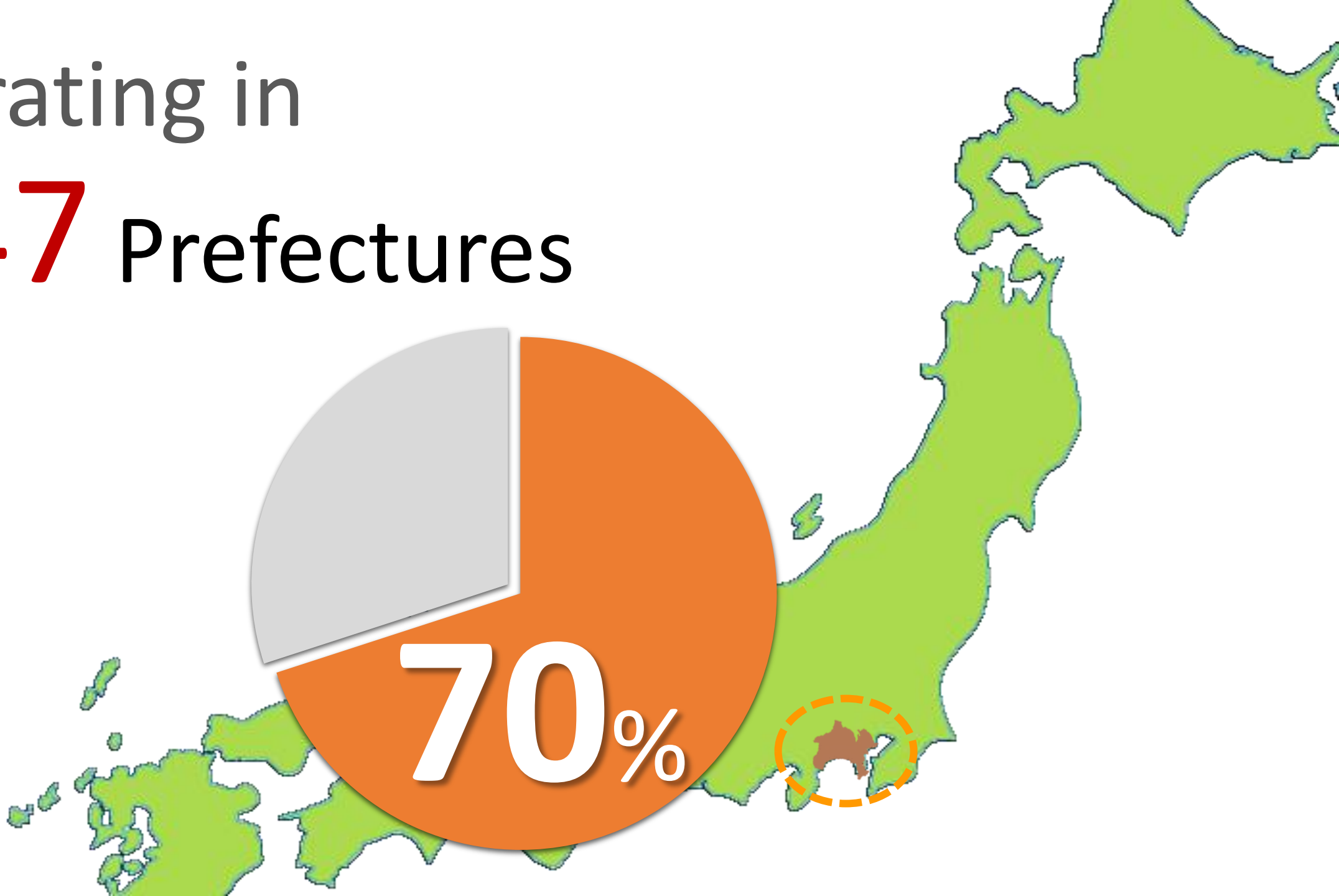
Nihon “Community” Bus

- ✓ Universal Design
- ✓ Safe & Economical

Spirit of **Omoiyari**



Operating in
All **47** Prefectures



HK Spirit of Convenience



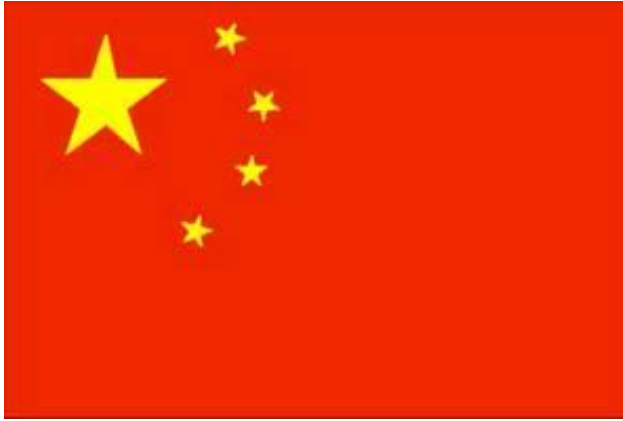
“Comminibus”

Bus-Driven
Satisfaction
for All People



JPN Spirit of Omoiyari

Our First 5 Frontiers



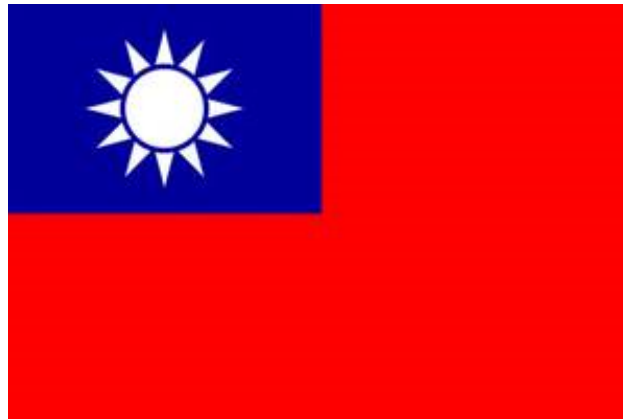
Shenzhen



Bangkok



Busan

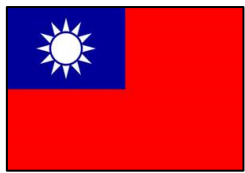
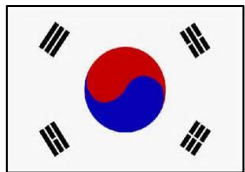


Taipei



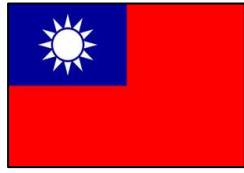
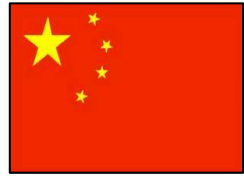
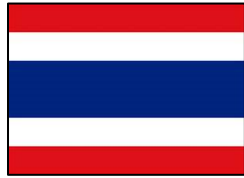
Kuala Lumpur

5



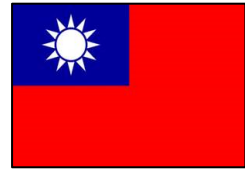
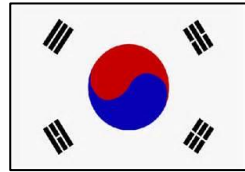
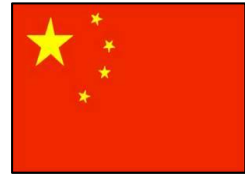
Train

5



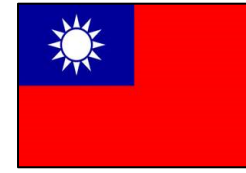
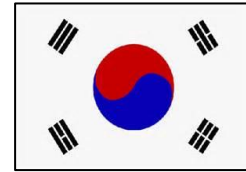
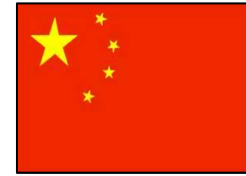
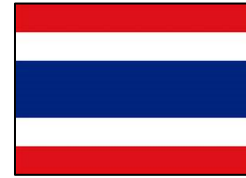
Taxi

4



City Bus

4



Subway



Minibus

Red Comminibus

for a smooth & convenient life



- Stations
- Airports
- City-bus stops
- Residential areas

Green Comminibus

for an exciting & attractive life



- Local attractions
- Restaurants
- Shops
- Tourist destinations

Business Perspectives

27% of the population

Every Day



Monthly Revenue = 10% of population × **fare** × **30** days



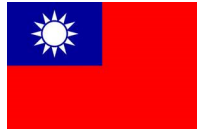
10% x 11.4M people x 200 yen x 30 days = ¥**6.8** Billion



10% x 10.1M people x 200 yen x 30 days = ¥**6.1** Billion



10% x 3.6M people x 200 yen x 30 days = ¥**2.2** Billion



10% x 2.7M people x 200 yen x 30 days = ¥**1.6** Billion



10% x 1.8M people x 200 yen x 30 days = ¥**1.1** Billion

Monthly ¥**18** B

Annually ¥**216** B

Initial Year Expenditure = Initial investment + Operation Cost

Initial
Investment

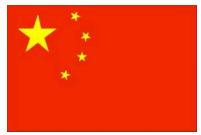
12,468 Minibuses
(1 for 237 daily passengers)
122 Offices (1 for every 100 buses)

+

Annual
Operation
Cost

Pay (12,468 full & 6,232 part-timers)
Gas (7M yen / bus)
Rent & fixed costs (10M yen / office)

Initial Year Expenditure = Initial investment + Operation Cost



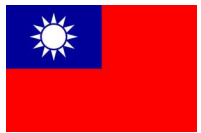
50.3B + 10.8B (full & part-timers) + 34.0B = ¥94.5 Billion



44.8B + 9.2B (full & part-timers) + 30.3B = ¥84.2 Billion



16.0B + 3.2B (full & part-timers) + 10.8B = ¥29.9 Billion



11.9B + 2.4B (full & part-timers) + 8.1B = ¥22.4 Billion



7.9B + 1.6B (full & part-timers) + 5.4B = ¥14.9 Billion

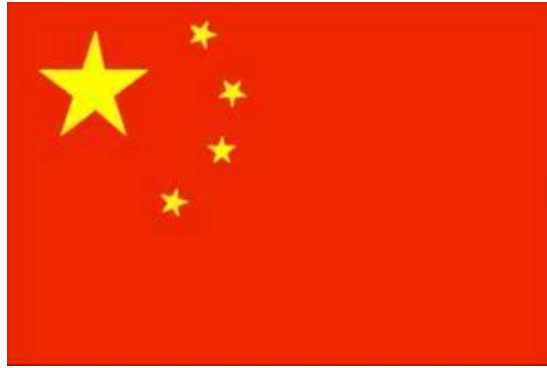
Initial Year Expense ¥246 Billion

Comminibus Profit-and-loss Statement

Year	Accumulated Revenue	Accumulated Expenditure	Total Balance
1	213,264	246,007	▲32,743
2	426,528	361,234	65,294
3	639,792	476,460	163,332
4	853,056	591,687	261,369
5	1,066,320	706,914	359,406
6	1,279,584	822,141	457,443
7	1,492,848	937,368	555,480
8	1,706,112	1,052,595	653,517
9	1,919,376	1,167,821	751,555
10	2,132,640	1,283,048	849,592 (in millions)

New Employment for

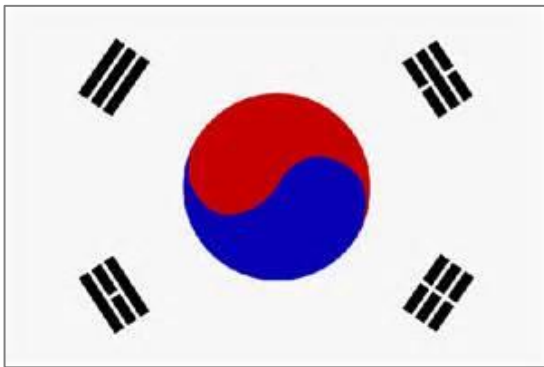
18,000 People



Shenzhen



Bangkok



Busan



Taipei



Kuala Lumpur

HK Spirit of Convenience

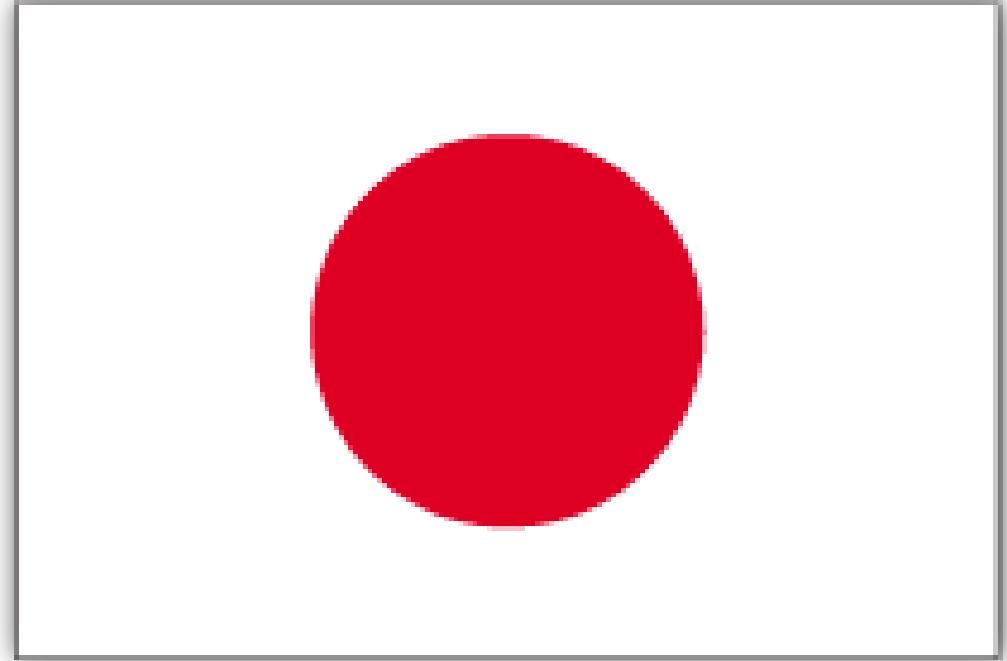
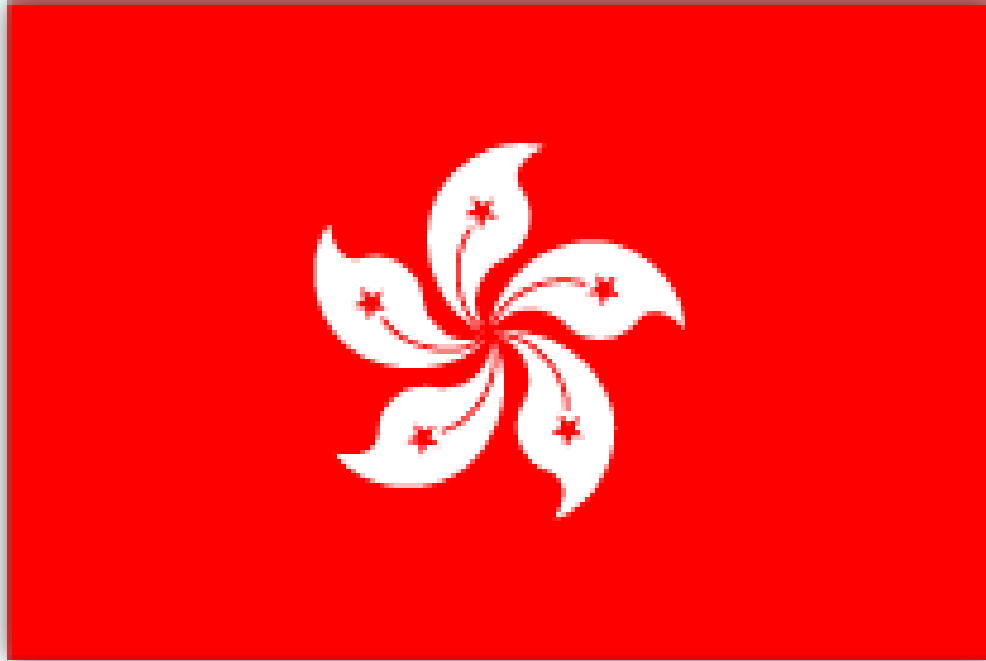


Parents of Comminibus Culture



JPN Spirit of Omoiyari

HK Spirit of Convenience



JPN Spirit of **Omoiyari**

HK Spirit of Convenience



Nihong-Kong
Comminibus



JPN Spirit of Omoiyari

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= “Comminibus”



“The Future Bus Company”

New CEO: Meiyu SHIRAI

Mukogawa Women’s University

